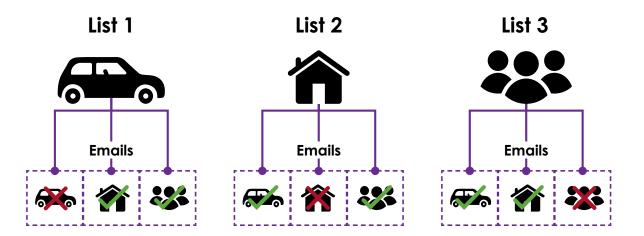


## WHY SEGMENTED EMAIL LISTS?



Send FEWER emails to get MORE leads when product-specific lists are updated monthly! For example, no need to send Auto Loan rate promotions to a member who already has an Auto Loan!

- Avoid flooding email inboxes with redundant information
  - Stay timely instead of spammy
  - Allows for tracking reader engagement
  - Sends product information they are interested in
    - Results in higher open and click-through-rates
- Lower spam complaints and bounce rates mean a stronger sender reputation score